



**PMA LLC**  
**Your Project Management Flagman**

[www.pma.am](http://www.pma.am)

+374 77 707507

[info@pma.am](mailto:info@pma.am)

## ABOUT PMA LLC

PMA LLC was established to provide expert assistance and support to projects in all their stages.

Our services are designed for clients having need in different stages of their projects, starting from the project initiation and ending with project closing and evaluation.

Our experts have extensive experience in project management, and are ready to share their knowledge and expertise to support to your projects.

We at PMA LLC seek to become a center, where our clients get comprehensive packages of project management advisory services for managing their projects effectively and meeting the project objectives successfully.

***We have a Vision . . .***

***. . . to be the trusted and reliable partner of first choice in project management.***



## OUR MISSION & VALUES

**Our mission is to deliver professional support and expert assistance to the projects of our clients.**

**Our values of honesty, integrity, commitment and delivery are important to us. We are honest and straightforward in all of our dealings with clients, candidates, contractors and our employees.**

- We are committed to growing your business throughout services and by placing the emphasis on providing high levels of customer satisfaction.
- As our business continues to grow we work hard to keep these values at the core of our operation.
- We are a company that values individual excellence and strong teamwork, where people care about each other and share their knowledge freely.
- We strive for excellence and aim to exceed expectations.
- We work hard to achieve our goals and we encourage our staff to be ambitious.
- We constantly reward and celebrate individual and team success. Retaining our competitive edge through innovation is central to the way we operate and we are always looking to improve our business processes and services.

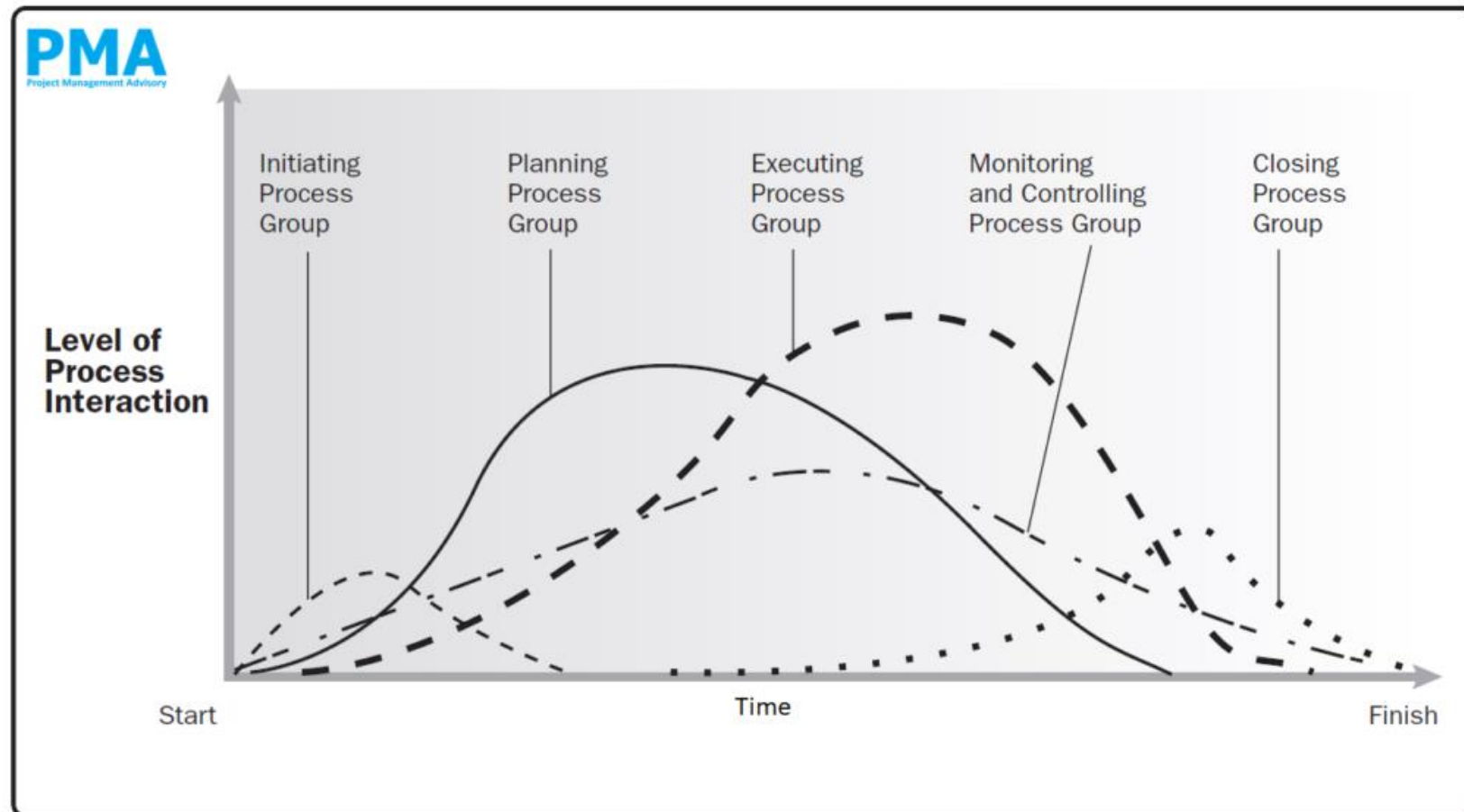


## PMA = PROJECT MANAGEMENT ADVISORY

Successful project management considers effective solutions at all phases of the project. We are a leading advisory firm in the area of project management.

Our Experts are ready to provide expert assistance and professional support to your projects, in any stage your project is, including:

- Idea Generation and Project Initiation
- Project Planning and Research
- Project Execution or Implementation
- Monitoring and Controlling
- Project Closing and Evaluation
- Project Documentation Support and Advisory.





## OUR SERVICES

### – Project Management Advisory

- Advisory on project management processes and systems
- Development of project management packages
- Preparation of project plans
- Project reporting systems
- Trainings on Project Management

### – Project Finance Advisory

- Preparation and valuation of financial models and packages
- Development of project cost management plans
- Development of financial models
- Advisory on project efficiency ratios

### – Project Documents Expertise

- Project evaluation and expertise
- Advisory and support to project documents preparation
- Expertise of project documents

### – Management Advisory Services

- Business Planning and Forecasting
- Financial Modeling and Valuation
- Preparation of investment packages
- Advisory on process management
- Advisory of financial strategies



## OUR EXPERTISE | INDUSTRIES COVERED

Projects are successfully supported by PMA Experts, covering the following spheres and industries:

- Financial Services & Banking
- Private Equity & Investments
- Agribusiness, Agriculture & Greenhouses
- Healthcare & Medical Services
- Regional & Social Development Programs
- Infrastructure, Construction & Landscaping
- Energy & Natural Resources
- Textile & Cloths Manufacturing
- Manufacturing & Services
- Food Processing
- Hospitality & Tourism
- Transport & Logistics Consulting
- Retail and Wholesale Trading
- Hi-Tech Projects & Startups
- Business Services
- Telecommunications
- Science & Research
- Consumer Products



## THE WAY WE WORK

While preparing a business plan for you we keep active engagement of our client to keep him/her on the pulse of the process.

- We work closely with you to understand your vision and goals. Then develop a clear roadmap for your business for the next few years.
- We arrange brainstorming sessions, question assumptions, perform independent research, explore and propose alternative ways to help you achieve your business objectives.
- We prepare the first version of the business plan and discuss it with you in details.
- After getting your comments we make the whole necessary revisions and upgrades for answering all the questions the business plan needs to cover.
- Through detailed financial modelling we show the business financial standing, development scenarios, bankability and other specific aspects, defined by the client.
- We pay high attention to market research and marketing strategy, which makes us confident to design a tailor-made business model for your idea.





## OUR PARTNERS

We established effective partnership with institutional organizations and entities to make our services stronger.



**European Bank**  
for Reconstruction and Development

Advice for Small  
Businesses in Armenia



Project Management



**DIMENSION**  
INVESTMENTS

Equity & Investments



Partner, Accounting and  
Tax Advisory



Partner, Management Advisory



Partner, Legal Advisory



Partner, Management Advisory



Partner, Process Management



Partner, Environmental Projects



## PROJECT MANAGEMENT ETHICS

As practitioners of project management, we are committed to deliver our services in line with internationally recognized quality and [ethical standards](#).

Acting as true experts in the field of project management with holding certifications by [Project Management Institute](#), we strongly follow high standards for ourselves and want to meet these standards in all our assignments and work.

Besides, by following the international standards and ethical norms in project management, we do our best to promote the project management profession through delivering our services.





DAVIT ISKANDARYAN, PhD, PMP®

MANAGING PARTNER, PMA LLC

#### Current Positions

- Managing partner at PMA LLC
- VP of Finance at PMI Armenia Chapter
- Partner at Finexpertiza Armenia
- Senior Lecturer at the Institute of Economics and Business, Russian-Armenian State University
- Member of Project Management Institute

#### Professional experience and positions held

- UNDP Armenia | Development Consultant | different projects
- IDeA Foundation | Dilijan Development Program Manager (Director) | 6 years
- Converse Bank cjsc | Deputy Head of Commercial Lending Department | 2 years
- HSBC Bank Armenia cjsc | 5 years
  - Junior Relationship Manager
  - Business Banking Officer
  - Trade and Supply Chain Supervisor | Sales and Client Management

*“We keep in mind some considerations while delivering our services to you:*

- *We are professional business advisors and not just story writers.*
- *We understand that the first version is rarely perfect. If you are not happy with our work, we aren't either.”,- Davit Iskandaryan.*



HSBC



+374 77 707 507

[Davit.Iskandaryan@pma.am](mailto:Davit.Iskandaryan@pma.am)

<https://www.linkedin.com/in/davitiskandaryan/>






**PMA LLC**  
**When project  
management is a  
passion.**

 [www.pma.am](http://www.pma.am)

 [info@pma.am](mailto:info@pma.am)

 +374 77 707 507

 Room 215, 26/3 V. Sargsyan Str., Yerevan, 0010, Armenia

